

Mexico

Construction is underway at **Chileno Bay**, a 1,300-acre resort-style community in Cabo San Lucas that will feature 36 holes of Tom Fazio-designed oceanfront golf, a private marina and yacht club, the Inn at Chileno Bay for sponsored guests, and numerous other amenities. Spearheading the development team is Mick Humphreys, who first partnered with Fazio on the Vintage Club in Indian Wells, California. Plans call for 600 residences, including two- to eight-bedroom villas, estates that start from \$3 mil-

lion, and a limited number of ocean estates available from \$8 million.

Another community under construction is 1,700-acre **Paraiso del Mar**, located in La Paz on the eastern side of the Baja Peninsula about two hours north of Cabo San Lucas. The development team, John Fair and La Paz native Luis Cano, previously collaborated on the Residences at Esperanza in Cabo. Paraiso del Mar, which has already generated \$100 million in real estate sales, is currently offering 294 single-family homes and more than

400 condos, priced from the low \$200,000s to more than \$1 million. The first of two courses by Arthur Hills (his initial efforts in Mexico) is cleared and awaiting a new central water system to be piped so the greens and tees can be built and grown in. Opening is scheduled for late 2007.

Now Playing

Playa Mujeres, Quintana Roo

Greg Norman, June 2006

Extreme Makeover

Discovery Land Company is making one of Jack Nicklaus' memorable layouts even better. At the revamped **El Dorado Golf & Beach Club** in Los Cabos, one of the first orders of business at the 520-acre project was a major renovation of the course, including reversing the routing of the two nines (opening up new real estate opportunities), redoing the greens and adding tens of millions of dollars in landscaping.

"I think it's one of Nicklaus' best golf courses, and we're making it even better," says Discovery Land CEO Michael Meldman. "We're spending more on landscaping than we spend on [building] golf courses." The master plan calls for 87 custom homesites that range from one-third to one-plus acres and 123 high-end single-family developer residences, beach villas, golf villas and condos.



Chileno Bay

Caribbean

When it comes to partners in golf real estate, names don't get any bigger than Tiger Woods, Ernie Els and the Tavistock Group. But that's precisely the dream team behind a new project in the Bahamas called Albany. According to the Tavistock Group, which owns Isleworth and Lake Nona, Albany has plans for 450 residential units. Located less than 10 minutes from Nassau International Airport on the main Bahamas island of New Providence, Albany is being developed as the most exclusive resort-style community in the world. The 565-acre property will feature an Els-designed course, a world-class practice facility and training center, spa and tennis facilities, an equestrian center and a marina that can accommodate yachts up to 240 feet long. According to Tavistock managing director Doug McMahon, Albany's founders' program comprising 75 global members has been "phenomenally successful."

Anguilla, the tiny British West Indies isle with renowned resort hotels and a steady stream of celebrities, will now add its first golf course, courtesy of Greg Norman. Managed by Troon Golf and scheduled to be open at year-end, the 18-hole layout is an integral component of the St. Regis Resort, **Temenos Anguilla**, which should be completed by winter 2008. This resort and residential golf oasis is nestled along a mile of pristine beach with panoramic views and vistas of nearby St. Maarten and the Caribbean Sea. The 286-acre property will include 18 estate homes with four- and five-bedroom suites on the ocean, 10 Temenos villas with beautiful golf course and sea vistas, and 64 St. Regis oceanfront residences. Prices are \$1.4 million to \$13.2 million.



Now Playing

Ritz-Carlton, Grand Cayman (Blue Tip)

Greg Norman, nine holes, planned opening October 2006

Cap Cana (Punta Espada), Dominican Republic

Jack Nicklaus Signature, August 2006

Extreme Makeover

For years, Great Guana Cay near the Great Abacos was owned by Disney and used as a Bahamas stopover for Disney cruise ships. The island is now owned by Discovery Land, and **Baker's Bay** will feature a course designed by Tom Fazio. "We look at properties all over the world," Discovery Land CEO Mike Meldman says, "and I tell people this is the best piece of property for the kind of project we do anywhere we've seen. If we commissioned God to deliver us a property, this would be it." Among the first-class amenities planned is a distinctive deep-water channel that can accommodate large vessels of up to 200 feet long. The 585-acre project is comprised of approximately 350 residential lots/units, including an estimated 175 custom homesites ranging from one-third of an acre to more than an acre. Prices are \$1 million to \$12 million.



A memorable desert backdrop, featuring the Santa Rosa Mountains, and two courses designed by Pete Dye and Clive Clark helped attract Ron Thompson to The Hideaway in La Quinta, California.



WEEKEND GETAWAY

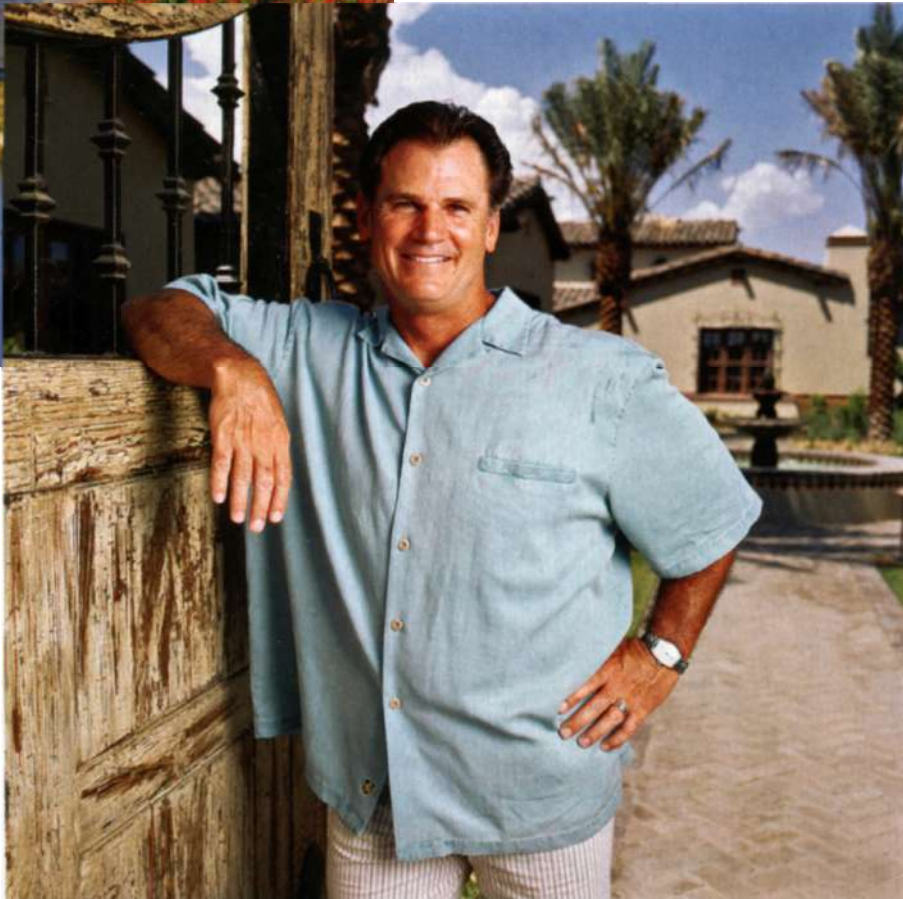
The Hideaway

For 50-year-old Ron Thompson, there's more to golf-course living than just teeing up and swinging away. While he loves golf, he also wants to make sure his wife, Trissa, and their 12- and 14-year-old sons have plenty of hiking, backpacking, tennis, shopping and other organized activities at their avail. After looking at several communities within a few hours' drive of his primary residence in Laguna Niguel, California, this executive vice president at 24-Hour Fitness, a chain of 32 fitness clubs, opted for a 3,000-square-foot bungalow at The Hideaway, in La Quinta, California.

"We really shopped around, and went through Bighorn, The Vintages and The Reserve," says Thompson, "We checked them all out." What ultimately sold him on The Hideaway was not only the sheer number of amenities offered, but also the level and quality of service that he and his family received from staff members. Best of all, Thompson saw it as being the most family-friendly of the various properties he visited.

Thompson originally bought a lot to secure property at The Hideaway, but snatched up a new home in February 2006 as soon as it was built. "The materials and finishes that [Hideaway developer] Discovery uses are unbeatable, so we opted to buy one that was already up."

His family makes the two-hour trek to the four-bedroom, five-bath bungalow once a month, although Thompson laments that he doesn't have more time to spend at the mountain oasis. "My kids' schedules are packed with activities, so breaking them away and getting them out here is a challenge," he says.





The Hideaway's clubhouse (top) was just one of the many amenities that led Thompson to purchase a new four-bedroom, five-bath bungalow.

Since February, Thompson says the home has appreciated in value by nearly 20 percent, making the investment that much more attractive. Built with a part-Spanish, part-Santa Barbara feel, with open loggias leading out to the patio and framing a view of the course and nearby mountains, the home is warm and inviting with plenty of entertainment and living space.

"There's plenty of room outside and inside to be able to have family and friends over, and that makes it very unique and inviting," says Thompson, who occasionally rounds up a group of golfers to meet at the bungalow for a weekend of golf. He sees the second home not only as a way to escape the grind of his daily life, but also as a viable investment for his family's future.

"This is about creating a lifestyle for my family now, and for the generations to come," says Thompson, who urges potential homeowners to always "buy early" whenever possible by getting on buyer lists or investing in pre-construction properties.

"People wait too long, and then kick themselves later for not pulling the trigger and buying the property and/or membership sooner. It's not getting any less expensive, so if you're looking at this type of living now, and if the service levels and amenities are up to par, then go for it."

Gozzer Ranch Golf & Lake Club

Coeur d'Alene, Idaho

GOLF 18 holes, Tom Fazio

INITIATION FEE \$75,000

MEMBERSHIP REQUIREMENTS Property ownership, good standing at current club, references

HOMESITES \$350,000-\$ 1.5 million

HOMES \$1.45 million-\$2.2 million

AMENITIES Outdoor-pursuits program, including wakeboarding, water skiing, sailing, hiking, cycling, fishing (lake & fly); kids' camp; two marinas with more than 200 slips; private water-taxi service; home-stead area with community barn, tennis courts, sport courts, pool, ball field; vertical membership extends to multiple family generations

FUTURE DEVELOPMENTS 55 condos planned on the water (two separate locations), 30 cottages, mountain lodge-inspired clubhouse with spa/salon facilities, fitness center, pool, restaurants

CONTACT discoverylandco.com, 208-765-9034



Hualalai

The Hideaway

La Quinta, Calif.

GOLF 36 holes; Clive Clark, Pete Dye

INITIATION FEE \$150,000

MEMBERSHIP REQUIREMENTS Property ownership not required, club approval

HOMESITES \$525,000-\$ 1.75 million

HOMES \$1.75 million-\$5 million

COTTAGES \$1.75 million-\$1.95 million

AMENITIES Pool, golf practice facilities, tennis

CONTACT hideawaygolfclub.com, 760-777-7400

Hualalai

Big Island, Hawaii

GOLF 36 holes; Jack Nicklaus, Tom Weiskopf

INITIATION FEE \$175,000 (\$200,000 in '07)

MEMBERSHIP REQUIREMENTS Contact club

HOMESITES \$2.4 million-\$4 million

HOMES \$4 million-\$25 million

VILLAS \$1.8 million-\$8.4 million

AMENITIES Sports club and spa with fitness center, grass yoga/meditation court, sand volleyball court, hiking trails, beach, outdoor saunas and steam rooms; canoe club; cultural center; residential concierge

CONTACT hualalairesort.com, 808-325-8500

Iron Horse

Whitefish, Mont.

GOLF 18 holes, Tom Fazio

INITIATION FEE \$125,000

MEMBERSHIP REQUIREMENTS Property ownership

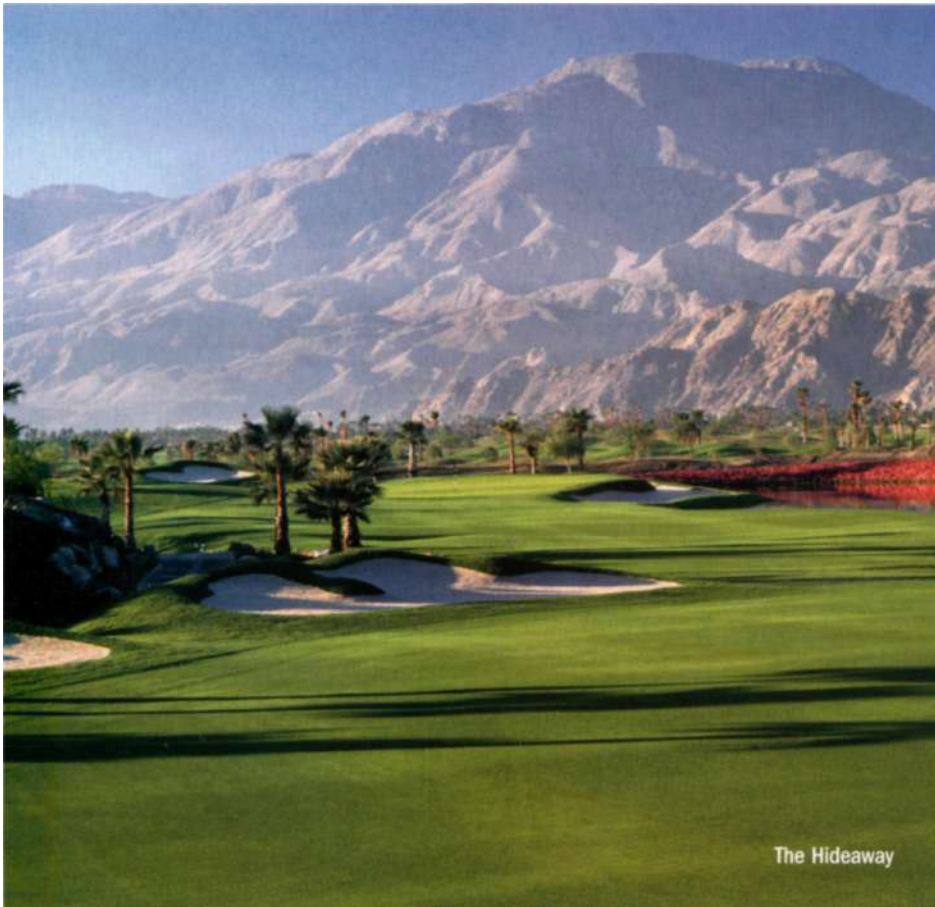
HOMESITES \$200,000-\$3.8 million

HOMES \$1.495 million-\$5.85 million

COTTAGES \$775,000-\$2.2 million

AMENITIES Outdoor-pursuits family recreation program, spa, exercise facility, shopping, dining, two outdoor swimming pools, tennis, sport court, marina, lake activities

CONTACT ironhorsegolfclub.com, 800-473-2755



The Hideaway



Kuki'o

Kailua-Kona, Hawaii

GOLF 28 holes, Tom Fazio

INITIATION FEE \$250,000

MEMBERSHIP REQUIREMENTS Property ownership

HOMESITES \$2 million-\$27.5 million

HOMES \$5.75 million-\$16.5 million

AMENITIES Beach club, spa facilities, fitness center, outdoor pursuits program, 10-hole short course designed by Tom Fazio includes variety of practice areas

CONTACT kukio.com, 808-325-4040



Las Campanas

Lahontan

Truckee, Calif.

GOLF 18 holes, Tom Weiskopf

INITIATION FEE \$175,000 (full golf membership), \$87,500 (social membership)

MEMBERSHIP REQUIREMENTS Property ownership

HOMES \$1.6 million-\$4.5 million

AMENITIES Lodge with health and fitness facility, day spa; Camp Lahontan with indoor/outdoor pools, kids-only facility

CONTACT lahontanrealty.com, 800-582-9919

Lake Las Vegas Resort

Henderson, Nev.

GOLF 54 holes; Jack Nicklaus, Tom Weiskopf

INITIATION FEE \$175,000

MEMBERSHIP REQUIREMENTS Property ownership

HOMESITES Sold out; some resale available

HOMES \$400,000-\$16 million

CONDOS \$500,000-\$1 million+

AMENITIES Private lake, resort hotels and spa, retail village with dining, casinos, entertainment

FUTURE DEVELOPMENTS Fourth golf course, a Tom Fazio design named Rainbow Canyon, currently under construction; various real estate offerings

CONTACT lakelasvegas.com, 800-564-1603

Las Campanas

Santa Fe, N.M.

GOLF 36 holes, Jack Nicklaus

INITIATION FEE \$70,000-\$90,000

MEMBERSHIP REQUIREMENTS Non-property owners must be sponsored by a member

HOMESITES \$140,000-\$1.1 million+

HOMES \$554,000-\$8 million+

AMENITIES Equestrian center, spa and tennis center, Las Campanas University classes, 24-hour paramedic services

CONTACT lascampanas.com, 800-992-4250

Mayacama Golf Club

Santa Rosa, Calif.

GOLF 18 holes, Jack Nicklaus

INITIATION FEE \$250,000

MEMBERSHIP REQUIREMENTS Property ownership not required, by invitation only

HOMESITES \$1.2 million-\$1.5 million (resales only)

AMENITIES Spa, fitness center, swimming, tennis

FUTURE DEVELOPMENTS Fractional share opportunities

CONTACT mayacama.com, 707-569-2900

The Mirabel Club

Scottsdale, Ariz.

GOLF 18 holes, Tom Fazio

INITIATION FEE \$125,000

MEMBERSHIP REQUIREMENTS Property ownership not required, must be approved by membership committee

HOMESITES \$500,000-\$1.5 million

HOMES \$1.4 million-\$4 million+

COTTAGES \$1.4 million-\$1.9 million

AMENITIES Tennis, fitness center, spa and salon services, Art Deco-style pool

CONTACT mirabel.com, 480-595-2545



3 Creek Ranch

Tehama

Carmel, Calif.

GOLF 18 holes, Jay Morrish

INITIATION FEE Contact club

MEMBERSHIP REQUIREMENTS Invitation only

HOMES/IES \$2.8 million

AMENITIES Fitness center, swimming pools, tennis, a community meeting space

CONTACT tehama-carmel.com, 888-275-2125

3 Creek Ranch

Jackson, Wyo.

GOLF 18 holes, Rees Jones

INITIATION FEE \$150,000

MEMBERSHIP REQUIREMENTS Property ownership not required, by invitation only

HOMES/IES \$1 million-\$8 million

HOMES \$2.995 million-\$3.595 million

AMENITIES Private fly fishing and access to the nature center, site of outdoor pursuits program, land stewardship program, raptor recovery program and the educational program (featuring seminars, field trips, artists-in-residence and social events)

CONTACT 3creekranch-jh.com, 888-920-9292

Vaquero

Westlake, Texas

GOLF 18 holes, Tom Fazio

INITIATION FEE \$175,000

MEMBERSHIP REQUIREMENTS Property ownership not required, background check

HOMES/IES \$300,000-\$1.5 million

HOMES \$1.5 million-\$10 million

AMENITIES Lap pool, tennis center, fitness facilities, spa, signature member services program with recreational programs as well as personal and domestic services

CONTACT vaqueroclub.com, 817-430-6600

Mediterra

Naples, Fla.

GOLF 36 holes, Tom Fazio

INITIATION FEE \$185,000

MEMBERSHIP REQUIREMENTS Property ownership, limited to 275 members per 18 holes

HOMESITES \$325,000-\$ 1.55 million

HOMES \$660,000-\$7.9 million+

CONDOS \$660,000-\$800,000

AMENITIES Private beach club, pools, tennis, fitness and aerobics room, a series of themed parks connected to secluded neighborhoods by a system of recreational trails

FUTURE DEVELOPMENTS Clubhouse and sports center expansions, golf learning center and short-game practice area, performance pavilion for outdoor entertainment between the main clubhouse and the sports center

CONTACT mediterrana-naples.com, 888-272-5109

Mountain Air

Burnsville, N.C

GOLF 18 holes, Scott Pool

INITIATION FEE \$60,000

MEMBERSHIP REQUIREMENTS Property ownership

HOMESITES \$400,000-\$2 million+

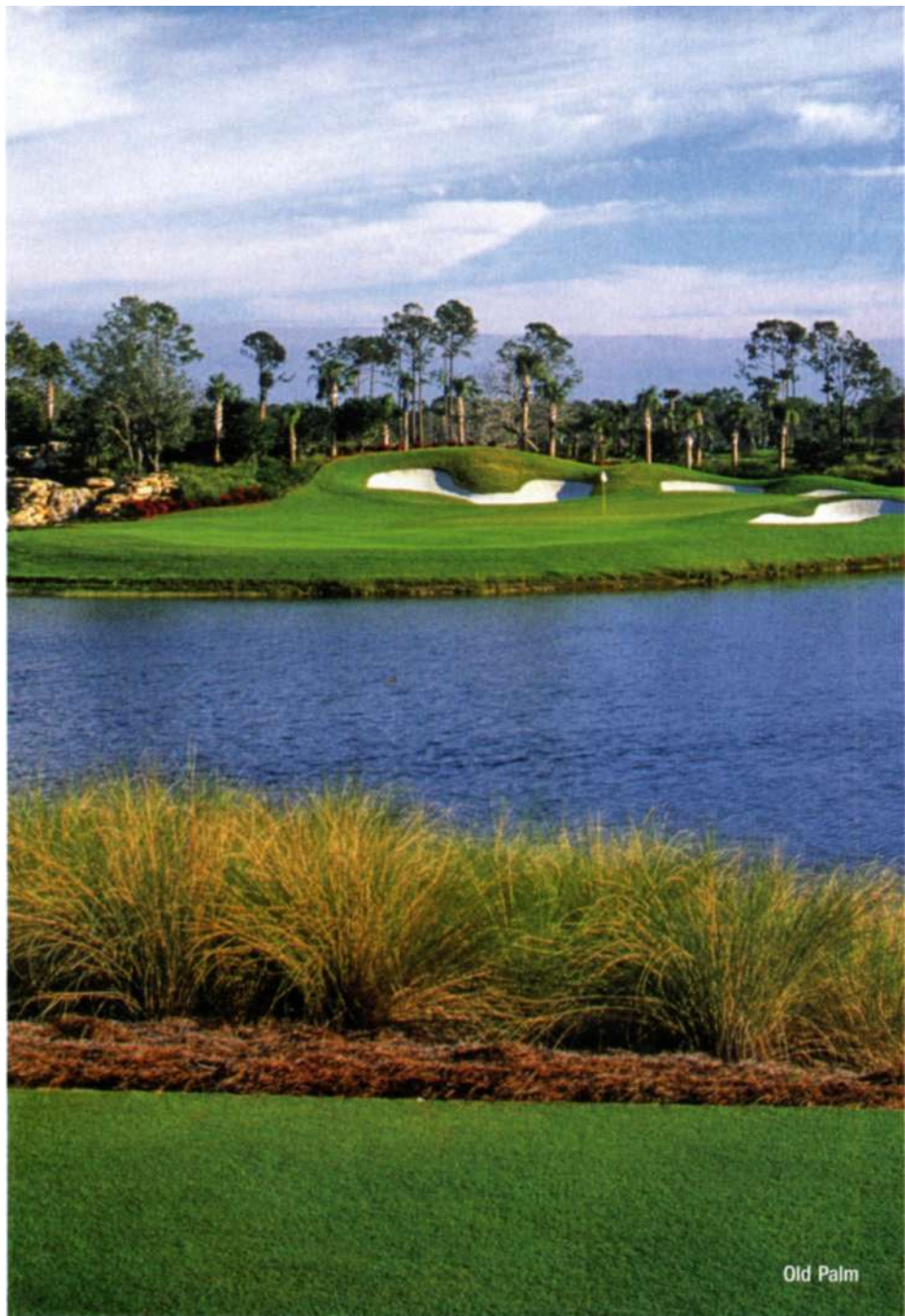
HOMES \$650,000-\$2 million+

CONDOS \$399,000-\$4 million+

AMENITIES Located 4,919 feet above sea level, community has highest swimming pool and tennis courts for 1,000 miles in all directions, interpretive nature and hiking trails, myriad family activity programs, 100-mile views, highest airplane runway east of the Mississippi River

FUTURE DEVELOPMENTS Nine more holes under construction; Settlers Edge neighborhood framed by the 8th hole and with views of 6,684-foot Mount Mitchell, the highest point in the eastern United States

CONTACT mountainaircc.com, 800-247-7791



Old Palm

Mountaintop Golf & Lake Club

Cashiers, N.C.

GOLF 18 holes, Tom Fazio

INITIATION FEE \$100,000

MEMBERSHIP REQUIREMENTS Property ownership, approval process

HOMESITES \$400,000-\$ 1.3 million

HOMES \$1.1 million-\$2.775 million

CONDOS \$1.1 million-\$1.9 million

AMENITIES Spa, fitness center, tennis, shopping boutique, swimming, private lake club and grill with water skiing, sailing, wave runners, pontoon cruises, outdoor pursuits program for children and adults

CONTACT discoverylandco.com, 828-743-7353

Old Palm Golf Club

Palm Beach Gardens, Fla.

GOLF 22 holes, Raymond Floyd

INITIATION FEE \$265,000

MEMBERSHIP REQUIREMENTS Property ownership not required, by invitation only

HOMESITES \$1.3 million-\$2 million

HOMES \$1.7 million-\$8 million+

AMENITIES Spa, fitness center, private wine room, boardroom, 33-acre private practice facility

CONTACT oldpalmgolfclub.com, 561-493-7220